

#### **Matthias Knuth**

## **Managing Restructuring in Germany**

#### PRESIDENCY CONFERENCE

Anticipating and managing restructuring in a socially responsible way

New partnerships to preserve employment

18/19 October 2010

Brussels

### Self-presentation

IAQ

- head of department at Institute for Work, Skills and Training and associate professor at University of Duisburg-Essen
- research on restructuring and active labour market policy in the East German transformation period
- 1991-1993 Vice Chairman of the supervisory board of a state-owned East German cold rolling mill to be privatised - still existing
- 1998-2001 evaluation of job transfer schemes in Germany
- 2005-2008 European Project "Monitoring Innovative Restructuring in Europe" (MIRE)
- 2009 article in handbook on job transfer schemes
- 2010 National Background Paper for "27 Seminars"
- 2010 expert to Parliamentary Committee hearing on legislation regarding active labour market policy instruments supporting the management of restructuring







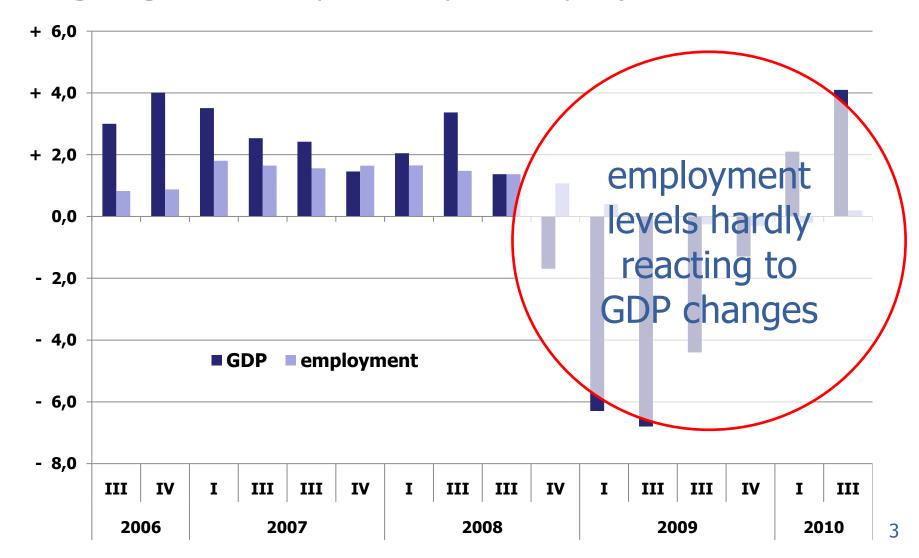




# The German 'employment miracle' during the recent crisis

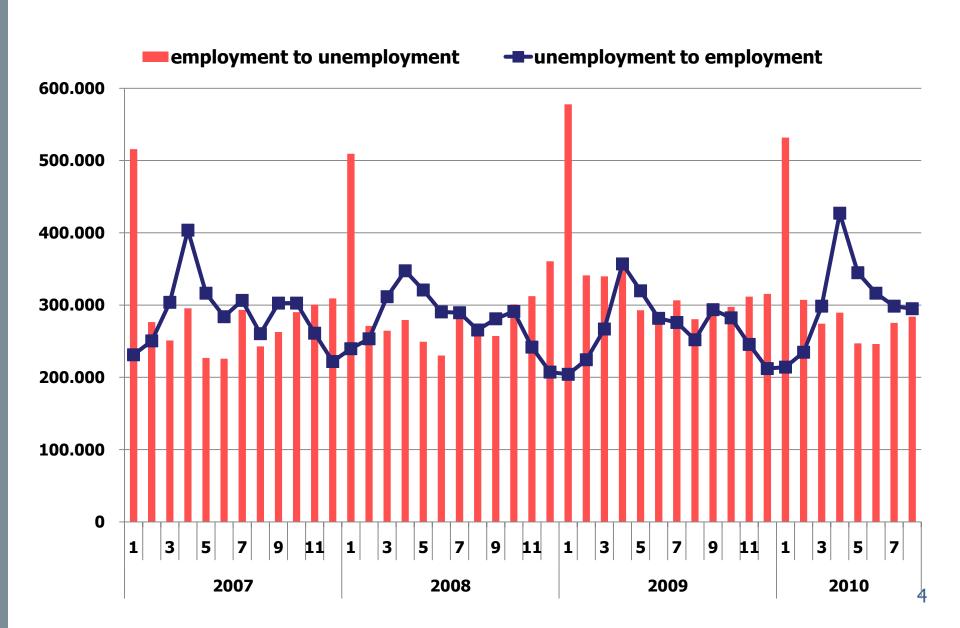


GDP (price adjusted) and employment 2006-2010 (percentage changes against same quarter of previous year)



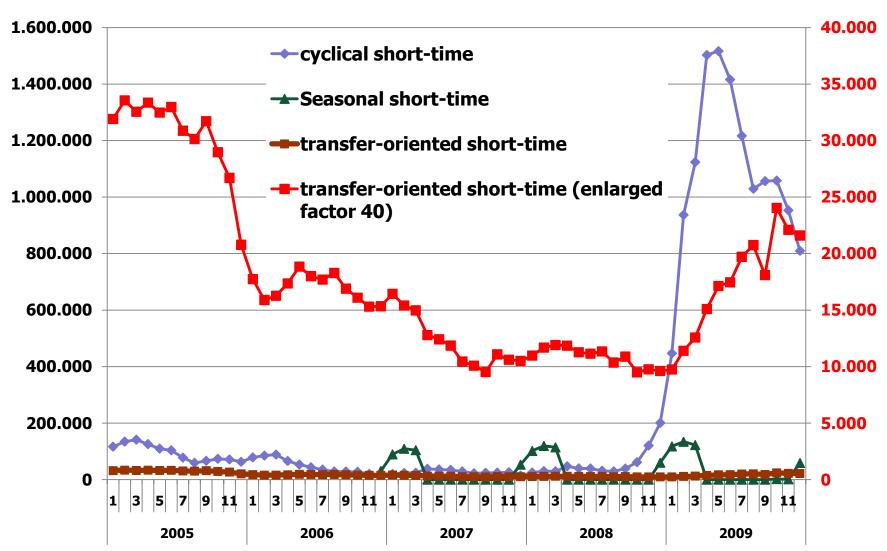
# Monthly flows between employment and unemployment







### Recipients of short-time working allowances



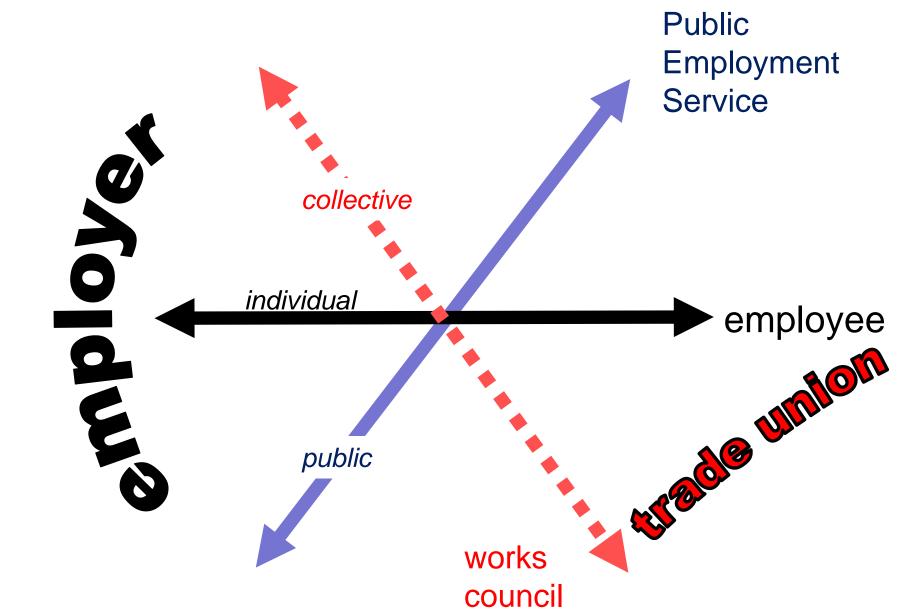


### Stability and complacency

- compensated reductions in working time (short-time working allowances) cover less than 1/5 of losses in the volume of work
- additional powerful mechanisms of internal flexibility of firms:
  - long-term flextime letting time accounts go from the positive to the negative
  - adjustment of statutory working time without compensation
  - firms accepting temporary 'slack' in order to keep workers
- restructuring not currently on top of agenda
- remarkable stability both virtue and problem: no anticipation of accelerated restructuring that may be lying ahead

# Three axes in dealing with restructuring





#### The trilateral 'job transfer' deal





- ⇒ financial resources
- ⇒ employers' responsibilities



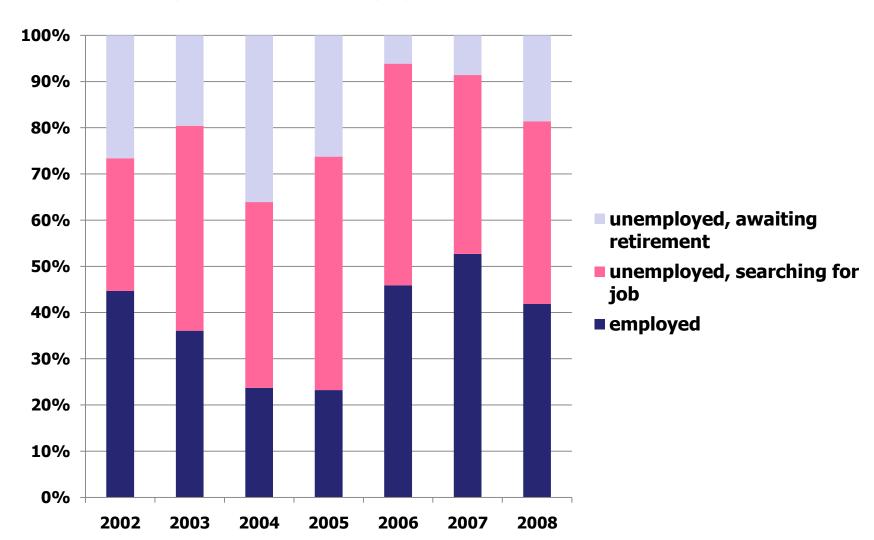
- voluntary annulment of open-ended employment contract
  - ⇒ no legal recourse possible
- prolongation of employment beyond notice period
- usually supplement to short-time allowance
- ↓ usually severance payment

- obligation to actively participate in transfer activities
- ↓ fixed-term 'employment' contract on the basis of short-time allowance
- ↓ transfer services (re-orientation, profiling, training, job placement)





Status of transfer scheme participants immediately after end of schemes in Northrhine-Westfalia





#### Critical issues

- very uneven regional distribution of schemes does not match incidence of restructuring
- high degree of legal complexity between individual & collective labour law, and social security legislation
- status of participants difficult to explain and understand:
  - employed but without a job
  - not unemployed but obliged to seek jobs
  - transfer company as an 'employer' providing a service to 'employees'
  - PES supposed to provide similar services in parallel
- services purchased by old employer (after negotiations with works council), but large part of participants' income provided from unemployment insurance fund by PES
- vigorous replacement advocate my be lacking



### Recent developments

- new legislation taking effect in 2011
- more 'active' role of the PES:
  - more restrictive criteria for funding decisions
  - duplication of roles between PES and transfer companies:
    - profiling
    - job placement
- apprehension of more bureaucratic obstructions
- general trend in outsourced employment assistance services: demanding more for less
- fundamental problem:
  - job transfer as a multi-actor-scheme
  - contradictions will grow when all actors claim equally active roles
  - contradiction between the logics of PES bureaucracy and of autonomous negotiations between employer and works council