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# Inventory planning

## Safety stock

- The **safety stock** (also called minimum or resource inventory) helps to protect the ongoing operation of a company against demand, supply and inventory uncertainties..
- It depends on the **procurement time** (replenishment time) and the **average daily consumption**
- The own safety stock also depends on the safety stock of the supplier (see below)

**Supplier**

**Customer**

Delivery time depends on safety stock



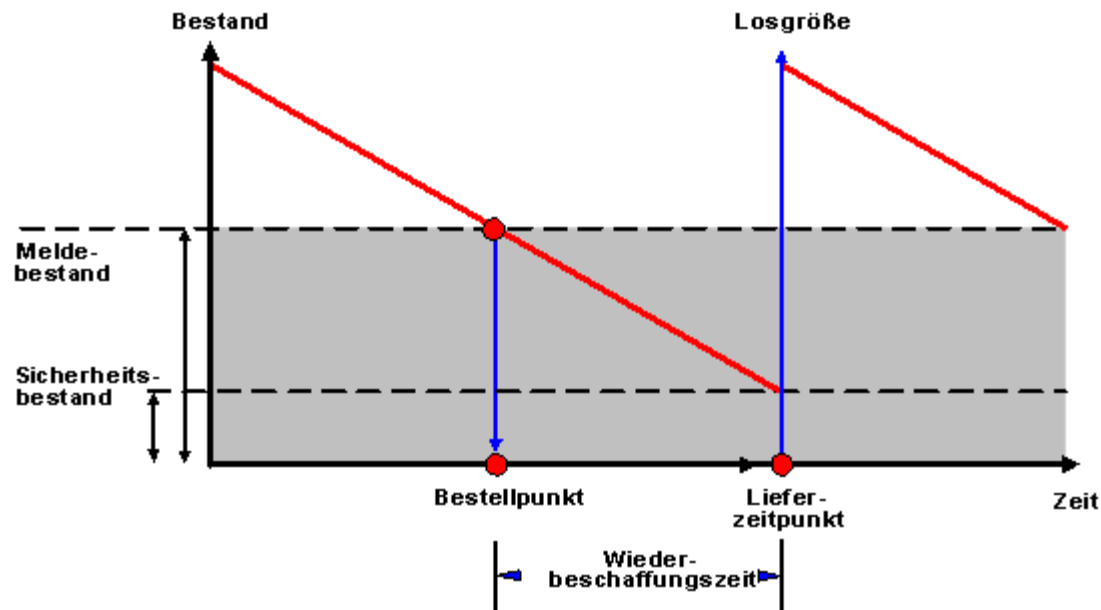
Safety stock depends on replenishment time

Delivery time = replenishment time

## Safety stock

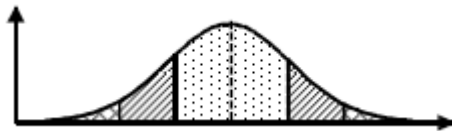
The safety stock covers *3 uncertainties*:

- Uncertainty in demand* (identified demand does not comply with daily demand)
- Uncertainty in delivery* (target delivery time does not comply with actual delivery time)
- Uncertainty in inventory* (book inventory balance and inventory do not match)



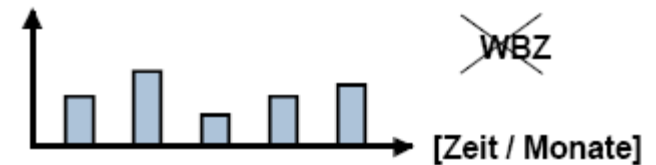
## Outward stock movement distribution

- Only consideration of normal distribution
- High effort for the schedulers to determine the type of distribution



## Data base

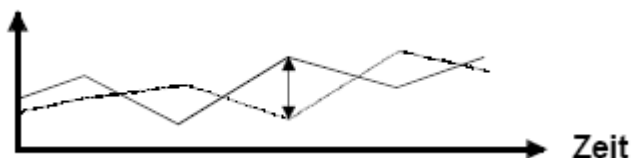
- Data only available on a monthly basis
- Article specific replenishment time is not considered



Causes for safety stocks

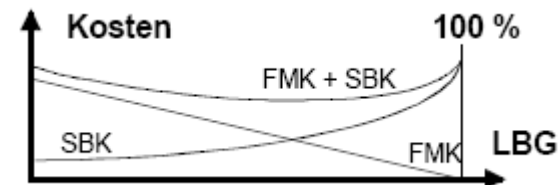
## Forecasting quality

- No differentiated application of appropriate forecasting methods
- Regularity/Unsteadiness of demands

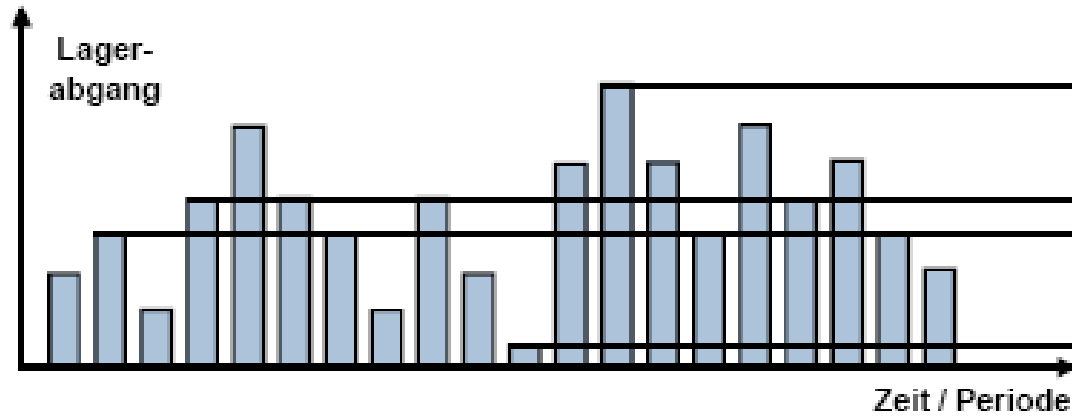


## Cost transparency

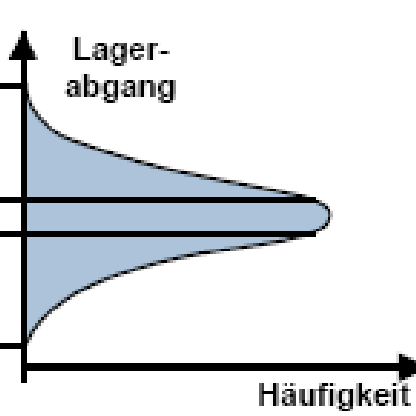
- Choice of high degrees of readiness for delivery
- Out-of-stock cost only assumed



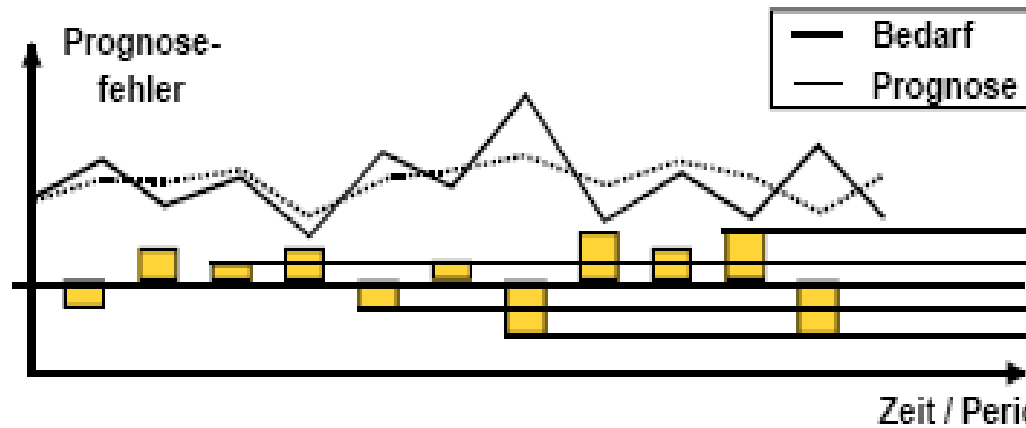
### Time series of outward stock movements



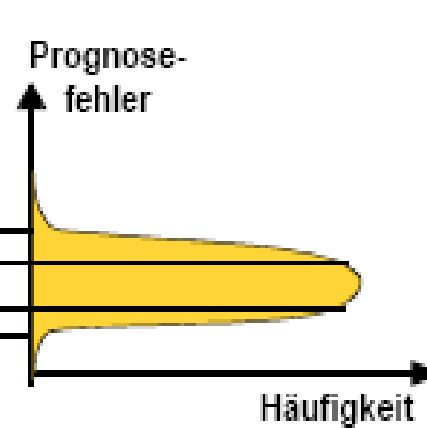
### outward stock movement distribution



### Time series of forecasting errors



### Distribution of forecasting errors



## Methods for the calculation of safety stock

### Calculation of safety stock by means of replenishment time

- General *practical formula*
- Coverage of additional consumption and delays in delivery by safety stock
- Coverage of the average consumption during replenishment time

### Calculation of safety stock by means of service degree

- Calculation of safety stock from *service degree* and *standard deviation*

## General practical formula

- Safety stock is to be **1/3 of the consumption** during normal replenishment time
- $SB = 1/3 * \text{consumption}$

## Coverage of additional consumption und delays in delivery by safety stock

- In safety stock are considered both additional consumption and delays in delivery
- $SB = \text{replenishment time} * \text{additional consumption} + \text{delays in delivery} * (\text{average} + \text{additional consumption})$

## Coverage of the average consumption during replenishment time

- Safety stock covers the average consumption during replenishment time
- $SB = \text{Replenishment time} * \text{average consumption/day}$

## Replenishment time

The determination of the safety stock is closely connected the knowledge of replenishment time , thus, the period the quantity of goods need from the point of time of order release until the arrival at the warehouse.

To the replenishment time belongs the duration

- of administrative in-house proceeding
- of order acceptance and processing at the supplier
- of transport
- of control of goods received
- of quality control and
- of storing



The FIRpress GmbH is a medium-sized *mechanical and plant engineerer*. Main products are hydraulic presses. The company has about 5000 employees inland and abroad. The FIRpress GmbH is a so called manufacturer of products with variants and a global company. The storage locations structure is distributed all over Europe. Some parts are also delivered from Asia.



The *reorder level* in the subassembly „Hydraulic hoses“ of the FIRpress GmbH is **5000 hoses**. Last year’s measurings gave an **average consumption of 300 hoses per day**. Currently there is an **additional consumption of about 150 hoses per day**. **The replenishment time is 12 days**. Because of the high demand for the manufacturer one has to face a **delay in deliveries of 3 days**.

Calculate the safety stock according to the **three** calculation methods used **in practice** by means of the replenishment time!

i) General practical formula:

1/3 of the consumption during the normal replenishment time:

$$\square \frac{1}{3} * 3600 = 1200 \text{ hoses}$$

ii) Coverage of additional consumption und delays in delivery by safety stock:

Replenishment time \* additional consumption + delay in delivery \*(average + additional consumption)

$$\square 12 \text{ days} * 150 \text{ hoses/day} + 3 \text{ days} * 450 \text{ hoses/day} = 3150 \text{ hoses}$$

iii) Coverage of the average consumption during the replenishment time:

Replenishment time \* average consumption/day

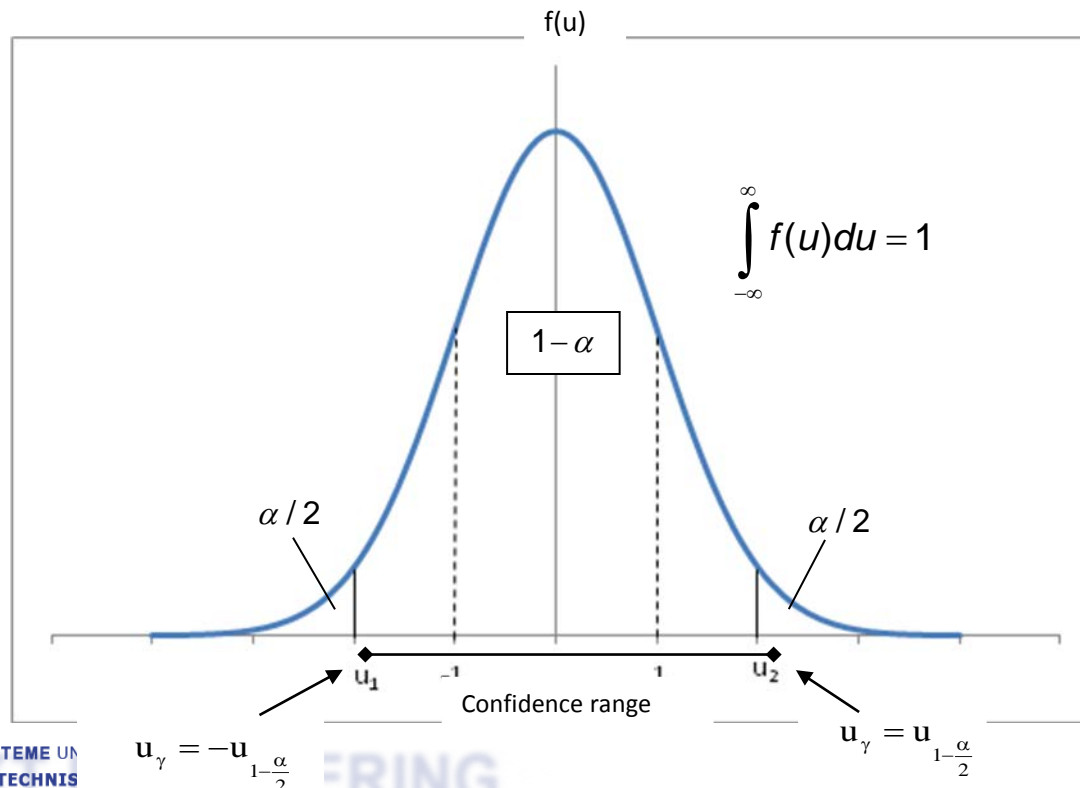
$$\square 12 \text{ days} * 300 \text{ hoses /days} = 3600 \text{ hoses}$$

## Calculation of safety stock from service degree

The *statistical safety s* indicates the probability for the fulfillment of the given service degree with a given distribution of article inventories.

$s = 1 - \alpha$       $s$  is within a *confidence range*.

$\alpha = 1 - s$      the so called *probability of error*  $\alpha$  indicates the probability that the true parameter value is outside the confidence range.



## Calculation of safety stock from service degree (cont.)

The x-coordinates  $u_1$  and  $u_2$  are called *quantile* of the normal distribution. Provided with an index  $\gamma$  (with  $\gamma = \alpha$ ,  $\gamma = 1 - \alpha$ ,  $\gamma = 1 - \alpha/2$ ) and the indication of the algebraic sign the kennzeichnen die *quantiles*  $u_\gamma$  mark a quantifiable part of the area under the probability curve.

Statistical safety (service degree) 95%:

$$s = 95\% \quad \alpha = 1 - s = 0,05$$

Reading example:

With a probability of error  $\alpha = 0,05$  is for:

$$\gamma = 1 - \alpha = 0,95 \Rightarrow u_\gamma = u_{1-\alpha} = 1,645$$

$$\gamma = \alpha = 0,05 \Rightarrow u_\gamma = u_\alpha = -u_{1-\alpha} = -1,645$$

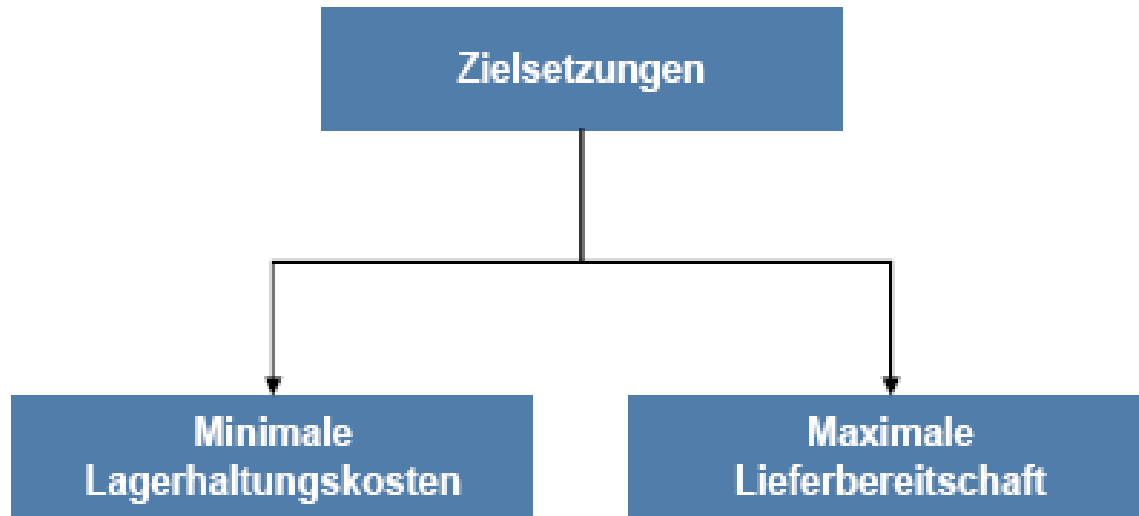
$$\gamma = 1 - \frac{\alpha}{2} = 0,975 \Rightarrow u_\gamma = u_{1-\frac{\alpha}{2}} = 1,960$$

For a **symmetric** interval (normal distribution!):

$$\gamma = 1 - \frac{\alpha}{2} = 0,975 \Rightarrow u_\gamma = 1,96 \text{ (aus Tabelle!)}$$

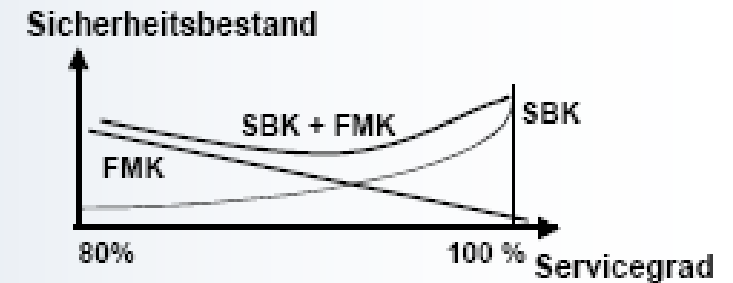
$$u_\gamma = 1,96 \approx 2,0 \quad (95,4\% \text{ stat. safety}).$$

$\gamma$	$u_\gamma$
0,999	3,090
0,990	2,325
0,975	1,96
0,95	1,645
0,925	1,440
...	...



➔ „Summe der Fehlmengenkosten und die Lagerhaltungskosten minimieren“

$$\text{Servicegrad} = \frac{\text{Anzahl sofort befriedigter Nachfragen}}{\text{Gesamtanzahl der Nachfragen}} \times 100\%$$



FMK = Fehlmengenkosten  
 SBK = Servicebereitstellungskosten

## Calculation of safety stock (service degree)

The service department of the *FIRpress GmbH* gets on average **360 orders** for hydraulic hoses per year. The management allows a **maximum of 7 shortfalls** per year.

- The standard deviation of the orders was identified to be  $\sigma = 37$  pieces.
- Calculate the safety stock under consideration of the service degree!
- Is the *order frequency respectively order quantity* important for the determination of the safety stock?

## Berechnung des Sicherheitsbestandes (Servicegrad)

- The *service degree* adds up to:  $(360-7)/360 = 0,9806 \approx 98,0\%$
- Probability of error:  $\alpha = 1 - 0,98 = 0,02$
- With the aid of the table of the standard deviation the errechnet sich der *safety factor*  $k$  calculates to:  $k = 2,35$

$$\gamma = 1 - \frac{0,02}{2} = 0,99 \Rightarrow u_\gamma = u_{1-\frac{\alpha}{2}} = 2,35$$

- From this results a *safety stock SB* of:

$$SB = k \cdot \sigma = 2,35 \cdot 37 = 86,95$$

- The safety stock depends on the order frequency respectively order quantity. A large order quantity protects the very more against shortfalls before lapse of ordering time than a small one. Hence, one only needs a lower safety stock for one material when it is procured in lager lots because the occurrence of shortfall events is then more rarely.