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Internship – Commercial Management

Job Location: Bonn, Germany

Start date: ASAP

Internship Duration: 3 – 6 months

Responsibilities:

To support our Information and Communication Technologies (ICT) business, we are looking for a passionate **intern** to handle following tasks:

- **Support Contract Drafting and Review:** Assist in drafting and reviewing terms and conditions for master/frame contracts and related documentation, with a focus on learning about contract structures and key commercial terms.
- **Assist in Bidding and Negotiation Processes:** Provide support during the bidding and contract negotiation stages, including preparing and reviewing tender documents, while learning about risk management and mitigation techniques.
- **Support Negotiation Planning:** Help the team with planning negotiation strategies by researching risk control measures and understanding how to enhance contract quality and project profitability.
- **Contract Quality Assurance Support:** Contribute to ensuring contract quality management by assisting with internal processes and documentation review.
- **Promote Best Practices in Contract Management:** Help promote best practices by supporting the development, communication, and implementation of internal processes related to commercial terms and contract management.

Requirements:

- Bachelor's degree or higher in Electrical Engineering, Information and Communication Technology, Business, or related field
- Strong communication skills and the ability to quickly adapt to a fast-changing environment
- Collaborative team player with the ability to handle challenges in a multicultural business environment, and willingness to actively contribute to achieving team goals

Language requirements:

- Fluency in English and German (C1-C2) mandatory

What we offer:

We offer you an exciting professional career in one of the leading and fastest growing multinational telecommunication companies, challenging work and a competitive salary package. Personal development is ensured through many training opportunities in Europe and abroad.



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About Huawei

Huawei is a leading global provider of information and communications technology (ICT) infrastructure and smart devices. With integrated solutions across four key domains – telecom networks, IT, smart devices, and cloud services – **we are committed to bringing digital to every person, home and organization for a fully connected, intelligent world.**

At Huawei, innovation focuses on customer needs. We invest heavily in basic research, concentrating on technological breakthroughs that drive the world forward. We have more than 208,000 employees, and we operate in more than 170 countries and regions.

Huawei's end-to-end portfolio of products, solutions and services are both competitive and secure. Through open collaboration with ecosystem partners, we create lasting value for our customers, working to empower people, enrich home life, and inspire innovation in organizations of all shapes and sizes.

Privacy Statement:

We are committed to protecting your privacy by following the applicable data protection legislation. By applying to this position at Huawei, you acknowledge that you have read and understood the [Huawei Recruitment Privacy Statement](#) containing information on how we process your data. Please note that your data will be treated confidentially and securely.

You can contact us by clicking [here](#) to get information about Huawei, contact Huawei's DPO, submit any requests regarding your personal data, exercise your privacy rights, or submit any questions, comments, or suggestions related to the Privacy Statement.

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