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Internship – Technical Solution Sales

Job Location: Bonn, Germany

Start date: ASAP

Internship Duration: 3 – 6 months

Responsibilities:

As an **intern** in our Technical Solution Sales Team, you will be focusing on finding individual ICT solutions for our customers across different industries such as mobile network operators, retail, financial services, public institutions, healthcare, or transportation. You will be handling following tasks:

- **Assist with Solutions Deployment:** Support the deployment of ICT solutions by helping with the preparation, tracking, and coordination of related sub-network projects, ensuring smooth execution.
- **Support Relationship Management:** Help Product Managers maintain strong relationships with key customers by assisting with communication, project updates, and any necessary follow-ups.
- **Contribute to Strategic Relationship Building:** Assist in supporting long-term, strategic relationships between the company and key customers, learning how to identify customer needs and provide tailored solutions.

Requirements:

- Bachelor's degree or higher in Electrical Engineering, Information and Communication Technology or similar technical field of studies
- Strong communication skills and the ability to quickly adapt to a fast-changing environment
- Collaborative team player with the ability to handle challenges in a multicultural business environment, with willingness to contribute to sales targets and learn from the team's expertise

Language requirements:

- Fluency in English and German (C1-C2) mandatory

What we offer:

We offer you an exciting professional career in one of the leading and fastest growing multinational telecommunication companies, challenging work and a competitive salary package. Personal development is ensured through many training opportunities in Europe and abroad.



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About Huawei

Huawei is a leading global provider of information and communications technology (ICT) infrastructure and smart devices. With integrated solutions across four key domains – telecom networks, IT, smart devices, and cloud services – **we are committed to bringing digital to every person, home and organization for a fully connected, intelligent world.**

At Huawei, innovation focuses on customer needs. We invest heavily in basic research, concentrating on technological breakthroughs that drive the world forward. We have more than 208,000 employees, and we operate in more than 170 countries and regions.

Huawei's end-to-end portfolio of products, solutions and services are both competitive and secure. Through open collaboration with ecosystem partners, we create lasting value for our customers, working to empower people, enrich home life, and inspire innovation in organizations of all shapes and sizes.

Privacy Statement:

We are committed to protecting your privacy by following the applicable data protection legislation. By applying to this position at Huawei, you acknowledge that you have read and understood the [Huawei Recruitment Privacy Statement](#) containing information on how we process your data. Please note that your data will be treated confidentially and securely.

You can contact us by clicking [here](#) to get information about Huawei, contact Huawei's DPO, submit any requests regarding your personal data, exercise your privacy rights, or submit any questions, comments, or suggestions related to the Privacy Statement.

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