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Internship – Account Management

Job Location: Bonn, Germany

Start date: ASAP

Internship Duration: 3 – 6 months

Responsibilities:

Joining the Account Management team as an **intern** for a well-known brand in the telecommunication sector you will be handling following tasks:

- **Support Relationship Building:** Assist in maintaining strong relationships with assigned customers of one of the leading German mobile operators by learning about customer needs, company services, and the telecommunications industry.
- **Identify New Business Opportunities:** Help identify potential areas for new customer opportunities by researching untapped markets and supporting efforts to offer relevant products or services to existing and prospective customers.
- **Assist in Sales and Innovation Projects:** Contribute to sales and innovation projects by coordinating with the Account Team, organizing resources, and supporting project team members to ensure project goals are achieved on time and within scope.

Requirements:

- Bachelor's degree or higher in Electrical Engineering or Business with a strong interest for the ICT industry
- Foundational understanding of business development, geopolitics, macroeconomics, and international relations, with a strong interest in expanding knowledge in these areas through hands-on experience
- Ability to effectively communicate and work across cultures with a strong desire to contribute and make an impact in a fast-paced work environment

Language requirements:

- Fluency in English and German (C1-C2) mandatory

What we offer:

We offer you an exciting professional career in one of the leading and fastest growing multinational telecommunication companies, challenging work and a competitive salary package. Personal development is ensured through many training opportunities in Europe and abroad.



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About Huawei

Huawei is a leading global provider of information and communications technology (ICT) infrastructure and smart devices. With integrated solutions across four key domains – telecom networks, IT, smart devices, and cloud services – **we are committed to bringing digital to every person, home and organization for a fully connected, intelligent world.**

At Huawei, innovation focuses on customer needs. We invest heavily in basic research, concentrating on technological breakthroughs that drive the world forward. We have more than 208,000 employees, and we operate in more than 170 countries and regions.

Huawei's end-to-end portfolio of products, solutions and services are both competitive and secure. Through open collaboration with ecosystem partners, we create lasting value for our customers, working to empower people, enrich home life, and inspire innovation in organizations of all shapes and sizes.

Privacy Statement:

We are committed to protecting your privacy by following the applicable data protection legislation. By applying to this position at Huawei, you acknowledge that you have read and understood the [Huawei Recruitment Privacy Statement](#) containing information on how we process your data. Please note that your data will be treated confidentially and securely.

You can contact us by clicking [here](#) to get information about Huawei, contact Huawei's DPO, submit any requests regarding your personal data, exercise your privacy rights, or submit any questions, comments, or suggestions related to the Privacy Statement.

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